

## SIMPLER NEWS

### Bandi e opportunità dalla rete Enterprise Europe Network

Ottobre 2023

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## Iniziative ed Eventi

### **Academy per start up e PMI innovative che partecipano a INVESTOR DAYS 2023- Online, 16 ottobre – 6 novembre 2023**

Start up e PMI innovative, incluse quelle con una particolare attenzione alla sostenibilità e/o che hanno ricevuto un 'Seal of Excellence' nell'ambito di EIC Accelerator (Horizon Europe), possono iscriversi al **percorso formativo "Academy"** che si tiene dal **2 ottobre al 6 novembre 2023** per partecipare in modo efficace ai pitch e incontri B2I di **Investor Days 2023** (23 e 24 novembre 2023).

L'iniziativa "Investor Days 2023" è organizzata da Regione Lombardia (Direzione Generale Università, Ricerca e Innovazione) e Finlombarda in collaborazione con Enterprise Europe Network, IBAN – Associazione Italiana Business Angels Network e AIFI – Associazione Italiana del Private Equity, Venture Capital e Private Debt.

L'Academy si articola in **moduli online** (ore 15.00 – 17.00). I prossimi appuntamenti in **calendario sono**:

- **16/10/2023** - Tematiche ESG (Environmental, Social e Governance) e investimenti sostenibili;
- **23/10/2023** - Principali clausole di "Term Sheet": cos'è, a cosa serve e quando redigerlo;
- **06/11/2023** - Angel investing: caratteristiche e modalità di intervento.

La partecipazione è **gratuita**, previa registrazione sul sito: <https://investor-days-2023.b2match.io/>

Per ogni modulo è possibile accettare massimo 20 partecipanti, che saranno scelti in base all'ordine cronologico di invio del form di registrazione.

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### **INVESTOR DAYS 2023: aperte le registrazioni ai pitch e incontri online con gli investitori (B2I) 23 - 24 novembre 2023**

"**Investor Days 2023**" è un'iniziativa organizzata da Regione Lombardia (DG Università, Ricerca e Innovazione) e Finlombarda in collaborazione con Enterprise Europe Network, IBAN – Associazione Italiana Business Angels Network e AIFI – Associazione Italiana del Private Equity, Venture Capital e Private Debt.

**Start up e PMI innovative**, incluse quelle particolarmente attente ai temi della sostenibilità e/o che hanno ricevuto un 'Seal of Excellence' nell'ambito di EIC Accelerator (Horizon Europe), possono registrarsi **ai pitch e incontri online con gli investitori**, che si terranno nelle giornate del **23 e 24 novembre 2023**.

Quest'anno gli investitori selezioneranno le tre migliori startup lombarde nelle categorie migliore impresa a conduzione femminile, migliore impresa con particolare attenzione alle tematiche ESG, migliore start up innovativa: le tre startup riceveranno un'assistenza personalizzata di una giornata sui temi affrontati durante l'Academy.

Le imprese vincitrici saranno premiate in occasione dell'evento intitolato "**Finanza & Innovazione quale leva di sostenibilità**" (23 novembre 2023, Milano) organizzato nell'ambito delle Settimane SRI (Sustainable and Responsible Investment) promosse e organizzate dal Forum per la Finanza Sostenibile.

La partecipazione a Investor Days 2023 è **gratuita**. Le aziende e gli investitori interessati a partecipare, possono registrarsi **fino al 10/11/2023** sul sito: <https://investor-days-2023.b2match.io/>.

Gli operatori interessati a partecipare ai pitch e agli incontri B2I, devono inserire un proprio profilo dettagliato, evidenziando le caratteristiche dell'investimento offerto/ricercato.

Per informazioni, scrivici a: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

**Smart Cities' Challenges 2023!**  
**L'Hospitalet del Llobregat, Spain**  
**24 ottobre 2023 – 16 novembre 2023**

In occasione di [Smart City Expo World Congress - SCEWC](#), Enterprise Europe Network organizza l'evento **Smart Cities' Challenges 2023**, che comprende workshop, sessioni di pitch e il più grande networking di Barcellona:

- **Open Innovation Challenges, 7- 8 novembre 2023**: nello stand della Catalogna verranno presentate le richieste di soluzioni innovative rivolte ai migliori potenziali fornitori;
- **Open Innovation Pitch, 8 novembre 2023**: sessione di pitch nell'Agorà Centrale, rivolta agli enti pubblici che presentano istanze di Open Innovation Procurement;
- **Workshop "Cities' Challenges" 9 novembre 2023**: nello stand della Catalogna si terranno gli incontri tra i rappresentanti di comuni/regioni/enti pubblici e gli operatori privati su temi quali mobilità, energia, sicurezza, interagendo con potenziali fornitori di soluzioni, novembre 2023;
- **Cities' Challenges Pitch, 9 novembre 2023**: in collaborazione con [Smart Cities Marketplace](#) comuni/regioni/enti pubblici presenteranno i loro progetti nell'Agorà Centrale;
- **Urban Transition Challenge, 8 novembre 2023**: [Smart Cities Marketplace](#) identificherà le città, i consorzi e gli investitori che necessitano di supporto per accelerare e finanziare i loro progetti per la sostenibilità.

**Prima di SCEWC, sono previsti:**

- **webinar per i candidati a Urban Transition Challenge, 24-26 ottobre 2023**
- **incontri B2B e B2G solo online, 2-3 novembre 2023**: rappresentanti di enti pubblici, imprese, centri di ricerca potranno programmare la propria agenda personale di incontri one2one, selezionando gli interlocutori di interesse tra i partecipanti.

La partecipazione è gratuita; le registrazioni sono aperte **fino al 1° novembre 2023** sul sito dell'evento: <https://smartcities2023.b2match.io/>

Per ulteriori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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**Energy Business Meetings at OMC 2023**  
**24 - 26 ottobre 2023 Ravenna**  
**30 ottobre 2023 online**

**Energy Business Meetings a OMC 2023** è un evento internazionale b2b organizzato dai partner della rete Enterprise Europe Network; l'evento è giunto alla sua 6a edizione e si svolge nell'ambito di [OMC 2023 - Med Energy Conference and Exhibition](#), evento riconosciuto a livello mondiale come evento chiave all'interno del **settore Oil & Gas, Offshore Industry e dei servizi correlati**, ampliando ora la sua prospettiva a tutto il **settore energetico** e dell'**energia sostenibile**.

Settori target:

- Renewables & Power generation
- Oil & Gas operators / Exploration & Production
- Drilling and Completions
- Offshore platforms
- Process equipment / Facilities
- Valves / Actuators / Pumps / Piping
- Electrical products and services
- Marine Equipment & Services
- Automation / Digitalization / IT
- Health / Safety / Environment (HSE)
- Transportation / Logistics

Per partecipare è necessario registrarsi **entro il 24 ottobre 2023** e inserire un proprio profilo sul sito dell'evento: <https://omc2023.b2match.io/>

L'evento si svolgerà con le seguenti modalità:

- **24 - 26 ottobre 2023: in presenza a Ravenna**
- **30 ottobre 2023: online**

La partecipazione all'evento è **gratuita**.

Per ricevere maggiori informazioni e supporto, nella registrazione indicare **IT – Finlombarda** come **support office**.

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### **Meet in Italy for Life Sciences 2023 Virtual partnering event 26 – 27 ottobre 2023**

**Meet in Italy for Life Sciences (MIT4LS BE 2023)** è il principale appuntamento nazionale di matchmaking e di aggiornamento nell'ambito delle Scienze della Vita.

L'evento di partnering (brokerage event) è un'opportunità di confronto e di visibilità tra tutti gli stakeholders del settore ed è rivolto a start-up, imprese, centri di ricerca, investitori, cluster, agenzie per l'innovazione.

Settori target:

- **dispositivi medici**
- **farmaceutico e biotech**
- **ICT per la salute**
- **nutraceutico**
- **medicina e salute**
- **filiera correlata**

Per partecipare è necessario **registrarsi entro il 19 ottobre 2022** inserendo il proprio profilo sul sito dell'evento <https://brokerage2023.mit4ls.b2match.io/>

Gli operatori iscritti potranno richiedere gli incontri di interesse con gli altri partecipanti, selezionati in base al contenuto dei rispettivi profili.

**Gli incontri avverranno in modalità virtuale il 26 e 27 ottobre 2023.**

La partecipazione è **gratuita**.

Per ricevere supporto nella partecipazione all'evento, nella registrazione indicare **IT – Finlombarda** come **support office**.

Per maggiori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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### **HORECA, GASTROFOOD, ENOEXPO 2023 – Brokerage Event Kraków, Poland 8 - 22 novembre 2023**

L'evento **HORECA, GASTROFOOD, ENOEXPO 2023** è organizzato da Enterprise Europe Network durante la principale manifestazione dedicata ai servizi di ristorazione e alberghieri in Polonia, che quest'anno è abbinata con la fiera dell'industria vinicola. L'evento offre l'opportunità di partecipare a incontri B2B programmati che si terranno online tramite la piattaforma dell'evento:

<https://horeca-gastrofood-enoexpo-2023.b2match.io/>

i principali temi comprendono:

- food and beverage production: traditional, organic, "free from", functional, etc.
- frozen foodstuffs, ice creams
- dairy product
- cereals, noodles, flour-based products
- baked foods
- fruits and vegetables (fresh, dried, preserved)
- fatty product
- sweets and confectionery
- soft drinks, coffee, tea
- food & wine tourism
- wine importers and distributors, purchasing specialists, stores, producers
- products and components for the Ho.Re.Ca sector
- equipment for hotels, restaurants, cafes
- pastry shops, bakeries and gastronomy shops, hotels, large communities, etc.
- hotellerie: services for hotels and accommodation facilities, engineering and architecture, design
- marketing, communication and consulting
- packaging solutions
- vending machines
- indoor and outdoor furniture and design
- tableware: cutlery, tablecloths, silverware, porcelain, plates, glasses, accessories, etc.
- computer systems and software for hotels and catering services
- audio-visual equipment and telecommunications

La partecipazione all'evento è gratuita.

Gli operatori interessati devono registrarsi **entro il 6 novembre 2023** e inserire un proprio profilo; possono quindi selezionare i partecipanti di interesse a cui richiedere gli incontri.

Per chiarimenti: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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## **ENERGY GLOBAL EXPO & CONGRESS B2B** **Valencia, Spain** **14-17 novembre 2023**

**ENERGY GLOBAL EXPO & CONGRESS - EGEC** è un punto d'incontro sulle attuali sfide sui temi energetici e climatici, principali attori dell'attuale transizione energetica, nonché sulle tecnologie, soluzioni e strumenti per affrontare la crisi energetica e accelerare la transizione ecologica.

L'esposizione e il congresso offrono uno spazio unico per ricercare collaborazioni, sinergie, interessi comuni che aiutino a pianificare e sviluppare nuovi progetti e soluzioni, consentendo di espandere la rete di contatti e rafforzare i legami professionali.

I principali temi sono:

- Energy storage
- Self-consumption
- Biomass
- Energy Communities
- Digitization of Energy
- Energy Efficiency
- Marine Energy
- Wind
- Renewable Gases (H2, Biogas, ...)
- Hydraulics
- Mobility
- Nuclear
- Oil/Gas
- Solar Photovoltaic, Solar Thermal
- Energy Recovery

L'evento di incontri B2B organizzato da Enterprise Europe Network consente di programmare **incontri on site oppure online** con i partecipanti di interesse. Per partecipare è necessario registrarsi e inserire un proprio profilo **entro il 15 novembre 2023** sul sito dell'evento: <https://energy-global-expo-congress-b2b.b2match.io/>

Per approfondimenti: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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## **Amsterdam Free From Food 2023** **Amsterdam, Netherlands** **21-22 novembre 2023**

**Amsterdam Free From Food 2023** è la fiera internazionale di riferimento rivolta agli operatori degli ambiti:

- Food free from
- Plant based
- Vegan
- Functional
- Organic
- Ingredients
- Packaging free from

L'evento di match-making, organizzato da Enterprise Europe Network, riunisce imprese produttrici, acquirenti e fornitori provenienti da un gran numero di paesi europei ed extraeuropei. Questa è un'opportunità unica per generare nuovi contatti commerciali e contratti.

Gli incontri, che si svolgeranno in presenza in un'area dedicata, consentiranno ai partecipanti di:

- presentare i propri prodotti, progetti, servizi o specifiche esigenze aziendali
- avviare e organizzare promettenti incontri 1:1 pre-programmati
- generare nuovi contatti e incontrare potenziali nuovi partner in modo efficiente in termini di tempo e costi.

Gli operatori interessati possono registrarsi e inserire un proprio profilo sul sito dell'evento:

<https://amsterdam-free-from-food-2023.b2match.io/>

dove sono visibili i profili dei partecipanti già iscritti; ogni partecipante può richiedere gli incontri di interesse selezionando gli interlocutori in base ai relativi profili.

La partecipazione è gratuita.

Per informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## Bandi e altre opportunità europee, nazionali e regionali

### EPICENTRE: nuovo bando per start-up e PMI innovative

Il **progetto EPICENTRE**, finanziato nell'ambito del Single Market Programme (SMP) della UE, si rivolge a imprese dei seguenti settori:

- salute;
- agroalimentare;
- tecnologie digitali;
- tecnologie dell'informazione e della comunicazione.

L'obiettivo è quello di consentire la nascita di nuove catene del valore transfrontaliere e intersettoriali.

La **seconda call di EPICENTRE, lanciata il 4 ottobre**, prevede la possibilità per le PMI di partecipare al Programma di Accelerazione EPICENTRE, un programma in 3 fasi con l'obiettivo di favorire la collaborazione tra le PMI (incluse le start-up) e le grandi aziende; e l'EPICENTRE Academy, che fornisce alle PMI un programma di formazione, servizi di mentoring e coaching, competenze di due diligence e eventi di matchmaking, tra le altre iniziative.

**Fase 1: AVVIO** (4 mesi) Fino a 50 progetti di PMI riceveranno supporto attraverso mentoring, coaching e formazione.

**Risultato:** Presentazione video con offerta di valore per le grandi aziende

**Sostegno finanziario:** 1.400 euro di sostegno finanziario.

**Fase 2: SOSTEGNO** (9 mesi) Fino a 25 progetti di PMI riceveranno supporto attraverso mentoring, coaching e formazione per perfezionare i requisiti tecnici e sviluppare un prodotto minimo funzionante

**Risultato:** "Piano di sviluppo strategico e tecnico del prototipo"

**Sostegno finanziario:** 31.000 euro di sostegno finanziario

**Fase 3: GUIDA** (5 mesi) Fino a 3 progetti riceveranno supporto attraverso mentoring, coaching e formazione per sviluppare testbed con le grandi aziende,

**Risultato:** Valutazione della compatibilità del prodotto con il mercato

**Sostegno finanziario:** 10.000 euro di sostegno finanziario

**Termine per la presentazione dei progetti: 5 dicembre 2023**

La documentazione del bando è disponibile al seguente [link](#)

Per informazioni e supporto [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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### Bando Brevetti 2023: 2,5 milioni per MPMI lombarde (prossima pubblicazione)

Regione Lombardia ha stanziato 2,5 milioni di euro per promuovere la capacità innovativa del sistema economico lombardo tutelandone il patrimonio di proprietà intellettuale e sostenendolo per l'ottenimento di nuovi brevetti o per la loro estensione a livello europeo e internazionale.

L'agevolazione prevista è un contributo a fondo perduto di importo forfettario. Sono ammissibili i costi di deposito di una nuova domanda di brevetto (anche nella nuova opzione di brevetto europeo con effetto unitario entrato in vigore il 1° giugno 2023) o di una sua estensione a livello europeo o internazionale, certificati dall'acquisizione di un rapporto di ricerca da parte dell'organo competente.

La misura è rivolta a **PMI e liberi professionisti** (che rientrano nella definizione di MPMI, in forma singola o, associata), che hanno **sede legale o operativa attiva in Lombardia**.

I contributi sono pari all'**80% dei costi forfettari** e variano a seconda della tipologia di brevetto:

- **5.680 euro** per un nuovo brevetto/estensione europea;
- **7.200 euro** per un nuovo brevetto/estensione internazionale.

Il contributo **sale al 90%** dei costi forfettari e arriva rispettivamente a **6.390 euro** per il brevetto europeo e **8.100 euro per il brevetto internazionale** per coloro che acquisiscono **una certificazione ambientale e/o energetica e/o di processo o prodotto**.

I progetti devono essere realizzati e rendicontati entro il termine di 24 mesi dalla concessione.

Il bando non è ancora stato pubblicato. Per maggiori informazioni ed essere aggiornati sulla pubblicazione del bando: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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## Fondo per le PMI 2023 per la protezione dei diritti di proprietà intellettuale

Il **Fondo per le PMI** è un regime di sovvenzioni con la finalità di dare sostegno finanziario alle PMI dell'UE affinché proteggano i loro diritti di proprietà intellettuale (DPI).

Il Fondo è un'iniziativa della Commissione europea, attuata dall'**EU IPO** in collaborazione con gli uffici di PI nazionali e regionali europei. Ha lo scopo di incoraggiare le PMI a proteggere la PI ed evitare così che le loro idee originali siano usate senza autorizzazione.

**Fino all'8 dicembre 2023**, salvo esaurimento delle risorse finanziarie, le PMI possono fare domanda per i seguenti voucher:

- **voucher 1 per servizi di pre-diagnosi della PI (IP Scan).** L'importo massimo della sovvenzione è pari a **1.350 euro per beneficiario**.

I servizi di pre-diagnosi della PI (IP Scan) intendono fornire alle PMI consulenza sul potenziale della PI in termini di sviluppo delle loro attività, individuando le tipologie di risorse di PI che possono essere preziose e dovrebbero essere protette. I servizi di pre-diagnosi della PI (IP Scan) sono offerti da esperti nominati dagli uffici di PI degli Stati membri partecipanti.

- **voucher 2 per Marchi, disegni e modelli.** Copre il 75 % delle tasse di base per le domande di marchio, disegno e modello a livello dell'UE, nazionale e regionale e il 50 % delle tasse di base per le domande al di fuori dell'UE, **fino a 1.000 euro per partecipante**.

- **voucher 3 per brevetti nazionali ed europei.**

Sono rimborsate fino al 75% e **fino all'importo massimo di 1.500 euro** le seguenti tasse:

- tasse per il servizio di ricerca di anteriorità di brevetti;
- tasse sui brevetti per la protezione dei brevetti nazionali in uno Stato membro dell'UE (ossia tassa di deposito, tassa di ricerca e tassa per l'esame);
- tasse per le domande di brevetto europeo, comprese quelle di deposito e di ricerca.

- **voucher 4 per nuove varietà vegetali.**

Sono rimborsate fino al 50% e con un massimale di 225 euro le tasse di deposito online applicate dall'Ufficio comunitario delle varietà vegetali (UCVV) per la privativa comunitaria per varietà vegetali.

Ogni PMI può richiedere un voucher per tipo di attività in materia di PI.

I voucher non sono retroattivi; pertanto, le spese relative ad attività eseguite prima di ricevere la decisione di sovvenzione non sono rimborsabili.

Per maggiori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it).

Il modulo di domanda online è disponibile all'indirizzo:

<https://euipo.europa.eu/ohimportal/it/online-services/sme-fund>

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## MADE Competence Center I4.0 Bando 2023 per la selezione di progetti di innovazione, ricerca industriale e sviluppo sperimentale

Il Bando 2023 emesso da MADE, centro di competenza riconosciuto come polo di eccellenza per lo sviluppo di attività di orientamento e formazione e di progetti di innovazione, ricerca e sviluppo sui temi dell'Industria 4.0, è finalizzato a **finanziare progetti di ricerca industriale e sviluppo sperimentale da realizzare in 12 mesi**.

Il Bando ha una dotazione finanziaria di **12,5 mln di €** per progetti di innovazione digitale. Le imprese beneficiarie potranno ricevere un **contributo fino al 70% dei costi/spese sostenuti**, con un importo massimo di **400 mila euro**.



Possono accedere ai finanziamenti Micro Imprese e Startup, PMI, Medie, Grandi Imprese e Consorzi composti da aziende di diverse dimensioni che si costituiscono in Associazione Temporanea di Scopo (ATS).

Le proposte progettuali dovranno essere coerenti con almeno una delle seguenti attività:

- 1) **Attività di trasferimento tecnologico:** Strategia Industria 4.0, Progetti di innovazione, Demo e test, Scouting tecnologico, Consulenza Tecnologica, Validazione di progetti Industria 4.0
- 2) **Accesso alle strumentazioni e alle isole tecnologiche di MADE,** con riferimento esclusivo all'Industria 4.0

È possibile presentare le proposte progettuali **entro il 31 dicembre 2024 o fino ad esaurimento fondi**, esclusivamente per via telematica tramite [l'apposita piattaforma PICA](#).

Per ulteriori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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### **Aperta la 3ª call WORTH II per progetti di innovazione tra imprese e designer del settore "lifestyle"**

Il bando, finanziato dal programma COSME, è dedicato a supportare soluzioni progettuali che contribuiscono in modo innovativo e creativo alla transizione verde e digitale, all'innovazione e alla promozione dell'imprenditorialità nei settori creativi e dello stile di vita attraverso collaborazioni transnazionali tra designer, creativi, imprese manifatturiere (PMI), artigiani/produttori e aziende tecnologiche che desiderano sviluppare prodotti o servizi, innovativi e orientati al design.

Le soluzioni devono rientrare in una delle aree dell'industria del lifestyle quali: tessile/moda, calzature, mobili/decorazioni per la casa/interior design/architettura, pelletteria/pelliccia, gioielli, accessori.

Le proposte devono affrontare uno o più dei seguenti argomenti: economia circolare (compresa la transizione verde, l'efficienza energetica, riduzione dell'impronta di carbonio, produzione e consumo sostenibili), produzione digitale, soluzioni ad alto valore aggiunto, materiali performanti ed innovativi, l'innovazione sociale (inclusa la conservazione del patrimonio culturale europeo).

La call offre un programma di incubazione comprendente:

- a) sostegno finanziario da 10.000 a 20.000 €;
- b) un programma personalizzato di mentoring;
- c) partecipazione a due eventi internazionali per presentare i prodotti sviluppati;
- d) networking e collegamenti professionali;
- e) visibilità del proprio profilo sulla WORTH Gallery.

La call si rivolge a PMI, liberi professionisti, organizzazioni private non-profit, università, enti di ricerca, ecc. Possono presentare proposte partnership di 2 o 3 tra i partner ammissibili, provenienti da almeno 2 differenti paesi UE o associati a COSME.

La call è aperta fino al **27 novembre 2023**.

Per maggiori informazioni consultare il sito [www.worthproject.eu](http://www.worthproject.eu) e scrivere a [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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### **Le soluzioni tecnologiche per l'efficienza energetica e l'utilizzo delle fonti rinnovabili di energia presenti nel Catalogo EEN**

Enterprise Europe Network Energy Task Force e il gruppo di esperti EEN che lavorano sulle energie rinnovabili hanno predisposto un **Catalogo di oltre 60 profili inerenti soluzioni di efficienza energetica e risparmio energetico, provenienti da piccole e medie imprese (PMI) europee.**

Si tratta di soluzioni tecniche e di assistenza offerte già disponibili sul mercato e pronte per l'utilizzo diretto da parte di imprese, municipalità, enti ad alta intensità energetica.

Il Catalogo è scaricabile al seguente [LINK](#).



Il catalogo si rivolge a PMI, imprese ad alta intensità energetica, cluster e associazioni, rappresentanti di amministrazioni pubbliche, autorità municipali, interessati ad applicare le soluzioni negli ambiti di proprio interesse.

Chiunque desideri chiarimenti e ulteriori informazioni, può contattare: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

Si presentano di seguito, in sintesi le soluzioni tecnologiche relative alle sezioni:

- Efficienza Energetica per Città & Comunità
- Efficienza Energetica per la Produzione di Elettricità nei Processi Industriali

**1. Efficienza Energetica per Città & Comunità: miglioramento dell'efficienza energetica per Città & Comunità, p.es. con sistemi intelligenti in spazi pubblici**

1.1 Title	Portuguese SME offers smart management systems to support renewable energy communities to maximize the value of local energy markets.
Summary	A Portuguese company removes friction and complexity from local energy markets, helping to create, build, manage, and expand local Renewable Energy Communities (REC). It offers Smart systems for Energy Communities to maximize energy cost reduction in local energy markets. The solution provided by this SME enables prosumers to participate in advanced demand response programmes that dynamically match and optimize local generation with local consumption, based on flexibility.
1.2 Title	Digital system helps with sustainable energy management for factories, industrial centres, offices, retail chains, and public administrative buildings
Summary	Slovak company has developed a solution that combines advanced energy cost management with respect for the environment. The solution measures and collects energy and emission data online. The obtained data are put into context, and then the company proposes how to use them to reduce both costs and carbon footprint. Data is collected automatically from online meters, from the energy supplier's system - or the client can enter it manually. In the app everything is combined into a single, clear whole. The solution helps increase production efficiency, stop unwanted leaks and detect hidden faults.
1.3 Title	Low-cost and secure smart building management solution (hardware and software) that can save up to 30% of energy consumption
Summary	This end-to-end IoT solution measures, pilot controls and optimises energy consumption related to heating. The technology based on real time monitoring (temperature, current humidity, CO2, complex internal and external air quality...), pilots wireless thermostatic valves. It can anticipate weekends and Holidays with automatic monitoring up to a pre-defined temperature with no possibility (as an option) to manually force temperature upward.
1.4 Title	Mobile, self-sufficient drinking water treatment system independent from fossil and external energy sources
Summary	The product is a mobile, self-sufficient drinking water treatment system, which treats polluted surface water to drinking water in a resource-saving manner. The innovative approach of the system lies in the efficient functionality and many of unique selling points. The company is able to carry out production and assembly on site and prefabrication in its own workshop, as well as all production and assembly preparations. Construction, planning and development work can also be carried out in-house.
1.5 Title	AI-driven smart energy management system (EMS) that supports the efficient functioning of storage-enabled microgrids improving cost-benefits and return-on-investment
Summary	UK pioneers in energy storage offer energy management technology for on-site renewables and battery storage. Intelligent control and forecasting enable the energy management system to increase efficiency, reduce waste and save costs. The technology has been deployed in green energy projects at UK shipping ports to cut emissions. The UK company offers commercial agreements to interested partners such as ports, marinas, commercial & industrial, and municipalities.
1.6 Title	A digital platform for Renewable Energy Communities (RECs) that improves the way energy users deal with their consumption habits
Summary	An Italian company has developed a digital platform for Renewable Energy Communities (RECs), the mission is to empower people to foster active participation into smart energy management. This tool helps citizens adapt to new consumption habits for a sustainable future using Technology as a means of aggregation. It is an IoT system that collects data from RECs and, thanks to AI/ML algorithm, sends real-time notifications to coordinate prosumers and consumers for a smart energy consumption.
1.7 Title	IoT platform for street lighting & smart cities
Summary	Through a TRL9 digital integrated platform and patented IoT devices, an Italian company helps utility/energy companies, local governments, real estate and other players to improve the energy & operational efficiency and performance of street lighting and buildings. This digital & IoT system collects

	and processes data & insights, available to customers and policymakers. This solution is offered to companies and municipalities within commercial agreement with technical assistance.
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1.8 Title	Reduction of light pollution and increased energy efficiency caused by Smart Street Lighting based on motion detection by radar
Summary	Street lighting only when needed without sacrifices or a lack of safety. An Austrian enterprise provides a smart solution for making street lighting smart. If a street is empty, the lights are dimmed down to a low level. As soon as moving people or vehicles are detected, the lights are dimmed up. There are more than 1000 sensors installed so far in Austria and Germany. Every luminaire with ZHAGA-socket can be controlled by this solution.

1.9 Title	Better planning and operation of district heating networks, saving time, costs and CO2 for new and existing networks
Summary	In order to meet our climate targets, we need to accelerate the building of new heat networks and the decarbonisation of existing ones. The company is a software company specialized in building tools to improve planning and operation of heat networks. With their platform, energy companies can design, plan and improve their installations intuitively in the browser with just a few clicks, which allows for fast deployment of CO2-neutral communal heat supply.

1.10 Title	Active flue gas condensation with Absorption Heat Pumps (AHPs) - Increasing the efficiency of biomass district heating systems by >30%
Summary	Biomass is too valuable to be burned with the efficiencies that are common today! "Active Flue Gas Condensation" - as developed by an Austrian SME - recovers the high amount of latent heat from humid biomass flue gas. Efficiency increases up to 40% can be shown in existing references in Austria. Cold water produced by the AHP cools down the flue gas condenser, thus recovering large amounts of energy from condensing the water vapor.

1.11 Title	Optimisation platform to maximise renewable energy's and battery systems' profit, by combining the most accurate forecast data with cutting-edge reinforcement learning AI
Summary	The company's optimization platform consolidates all flexible assets, including batteries, flexible processes, aggregated assets and more, into one central Multi-Market Optimisation. The platform utilizes the company's: renewable energy forecasts (wind & solar), market forecasts (mFRR, aFRR, FCR-N, FCR-D, FFR) and reinforcement learning-based automated trading. The platform helps to make quick and accurate decisions in real-time, to allocate energy to the most profitable markets at any given time.

1.12 Title	B2B digital marketplace of green energy
Summary	Spanish company has developed a digital platform powered by multi-dimensional innovations which provides an alternative to the electricity market where corporates can procure green energy directly from renewable projects, at lower prices, through bankable power purchase agreements (PPAs) which can be contracted online. The platform has been tested in pilot projects, is live now and has several clients, and still being improved.

1.13 Title	Hybrid modular streetlight serving as a public charging point
Summary	An Italian company has developed a hybrid modular smart pole/streetlight that uses sun and wind does not need to be grid-connected, with remote control and a high level of customisation. With a total power output of almost 2kW and storage up to 10kWh it's a small power generator able to provide 24-48-220V power to different devices. The company is seeking for commercial agreements with technical assistance and joint venture agreements to enter new foreign markets.

1.14 Title	A real-time optimisation and control technology to accelerate the energy transition
Summary	A British company has developed an adaptable, digital solution for the power grid, that provides coordinated real-time control and adaptive optimisation of energy assets. The architecture is suitable for digital substations, demonstrating interoperability with modern, legacy and cloud systems. The company offers commercial agreements to utilities, system operators, energy service companies, and distributed energy resources (DER) vendors and owners.

## 2. Efficienza Energetica per la Produzione di Elettricità nei Processi Industriali: miglioramento dell'efficienza energetica nella produzione di energia rinnovabile e nei processi industriali

2.1 Title	Innovative heating technology that converts motive power (rotational input energy) to clean thermal energy as heated fluids, for use in domestic, agricultural or industrial premises, and hot fluid applications for industry (processing, cleaning etc.)
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Summary	UK company has developed an innovative renewable heating technology that integrates with a motive power system. The technology delivers exceptional efficiency when converting input energy into usable heat. A cost-effective space and water heating solution for domestic, industrial and agricultural premises. The technology delivers highly efficient conversion of wind or waterpower directly in to heat without the need for expensive voltage conditioning electronics.
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2.2 Title	HYPE (Artificial Intelligence for Hydro Power Management)
Summary	Industrial IoT (internet of things) platform for the remote control and remote monitoring of hydroelectric plants. The solution is based on cloud technology and aims to guarantee a level of reliability and security comparable to that offered by human control. It achieves this with automated detection of anomalies in the plant via the use of advanced machine learning (ML), and through the adoption of best practices in the IoT field.

2.3 Title	Company specialising in technologies which enable coastal communities to access low-cost, modular and floating renewable energy generation
Summary	UK company specialising in development and deployment of innovative and modular products which enable low-cost floating renewable energy projects. The products can be used to provide community-owned and off-grid renewable energy platforms which enable local energy generation and storage. The modules are constructed in the UK and transported globally by rail and sea. Modules are then assembled locally at the destination and towed to deployment locations with no requirement for specialist vessels.

2.4 Title	Cutting-edge AI platform for operational control and efficiency in power generation, utilities and manufacturing sectors
Summary	UK company offers technology to industrial energy facilities and operators to improve operational efficiency via their AI-powered 'digital twin' platform which provides insights to plant operation and performance without huge investment. An AI platform for wind, solar, water, and nuclear energy utilities, this company work with clients to increase efficiency, reduce waste, reduce emissions and improve safety with AI.

2.5 Title	3D manufacturing technology unlocking resource efficiency and design freedom in mass production
Summary	A new, Swedish, patented 3D manufacturing technology manufacturing complex profiles with varying topologies and cross-sections in one production step. That is, a part with indents, protrusions, channels and other defined geometric features all in one pass without the need for expensive and energy demanding processing. It is validated for aluminum, plastics, rubber, ceramics, composites and biocomposites. The technology requires minimal upfront investment and integrates with existing production lines.

2.6 Title	Solution for recycling old dust particular filters and catalytic converters using innovative technology
Summary	The technology, developed by the Bulgarian corporation is an innovative one and is a part of its circular solutions for recycling using dust particular filters and catalytic converters of internal combustion engines and industrial installations. The offered recycling solution is based on patented method of combustion of oxy-hydrogen gas mixture.

2.7 Title	Unleashing AI for meteorological and energy forecasts to wind farms operators: the next gen forecast platform for renewable operators
Summary	This multisource forecast services platform is focused on giving support and contributing to the decision-making process within the renewable energies industry. Developed by a team of data scientists and meteorologists, it leverages AI to provide with accurate meteorological and energy forecasts to wind farm operators thus empowering the role of the wind energy in the energy market.

2.8 Title	Wind data analysis, wind resource assessment, and wind farm layout and optimisation software in one interface
Summary	Complete and exhaustive wind energy software, which possesses features directly with wind resource assessment (WRA) calculations, and wind farm modelling and project development at any given stage. Moreover, its compatibility is flexible while working with other software, therefore, allowing users easy access to share and compare information. The software provides solutions to promoters, engineering consultancies, wind resource assessment departments, financial departments, and more.

2.9 Title	"See beyond" covers are designed to reduce the aesthetic impact of solar panels and protect and extend their lifespan
Summary	An Italian startup develops and manufactures a special full customisable and recyclable sticker to cover PV panels. The solution allows the integration of solar panels everywhere, also in areas with special regulation to protect the landscape, city centre and historical centre. In addition, it protects the PV panel from external events. The product is already tested in real environments. The company offer commercial agreements to solar panel manufacturers, distributors, installers and energy utilities.

2.10 Title	Saving energy, resources and costs in industry with method and engineering AI
Summary	A German company systematically achieves robust products & stable processes in industry with the Robust Design method and an AI system whose algorithm is internationally patented. From product development through industrialisation and series production to maintenance, energy or costs can be saved from 6 to 60 per cent. The method and the AI system can be used across all industries, have been awarded with a Resource Efficiency Prize and have already proven themselves in around 300 projects.

2.11 Title	Heat recovery from flue gases with tailor-made solutions for SMES and craft businesses
Summary	A German SME offers gas heat exchangers to recover waste heat from flue gases from incineration units and heating boilers. Firing installations from wood-burning stoves via baking ovens up to plants for process heat fed with wooden or still fossil fuels are examples for heat sources. Areas of sustainable application are biomass combustion plants e. g. operated in heating network or in SMEs such as joineries or garden centres to recycle own biowaste, but also in craft businesses and in industry.

### **Servizio gratuito a supporto del miglioramento della sostenibilità delle PMI: assessment di sostenibilità e rating ESG**

Alle PMI interessate a migliorare la propria sostenibilità, Finlombarda propone un percorso di accompagnamento basato su specifici strumenti di autovalutazione.

L'assistenza individuale gratuita rivolta alle imprese comprende il seguente percorso di accompagnamento:

1. **assessment di sostenibilità** tramite un questionario basato sugli obiettivi di sviluppo sostenibile ONU, da cui emerge la situazione aziendale sia in termini di consapevolezza delle problematiche esistenti, sia dal punto di vista delle azioni già avviate o che l'impresa ambisce ad attuare; il servizio comprende:
  - a. restituzione all'impresa del report** ottenuto con l'assessment, in cui si evidenzia il confronto tra le prestazioni della propria impresa con quelle di un campione di benchmarking internazionale;
  - b. elaborazione di una proposta di action plan** relativa a possibili aree di intervento, con indicazione delle azioni suggerite e della loro pianificazione;
2. **rating ESG** realizzato tramite uno specifico strumento di analisi dettagliata delle tematiche di maggiore interesse per l'impresa; per ognuna di tali tematiche, il calcolo del rating viene completato da un **report personalizzato** che segnala eventuali criticità e individua i miglioramenti conseguibili;
3. **assistenza nelle fasi di attuazione delle azioni pianificate e monitoraggio dei risultati conseguiti.**

Le imprese interessate possono manifestare il proprio interesse ad usufruire del servizio per il miglioramento della sostenibilità tramite compilazione e invio del modulo presente [QUI](#)

Per qualunque informazione: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

### **Ricerche Partner per Bandi Europei**

**Fonte: ENTERPRISE EUROPE NETWORK**

<b>1) Title</b>	<b>Development of a medical certified reference material for direct LA-ICP-MS analysis of dried blood spots (DBS) under an EIC Pathfinder Open funding</b>
POD Reference	RDRDE20230912006
Summary	A German reference material producer is looking for medical partners, e.g. hospitals, analytical labs, to develop a certified reference material for the direct microanalytical analysis of dried blood spots with LA-ICP-MS in cooperation with the Federal Institute for Materials Research and Testing (BAM). Part of the process is the evolution of an analytical procedure and the validation of its applicability on 'real' samples. Applications can include diagnostics, drug monitoring and toxicology.
Deadline for EOI	01/02/2024
Deadline of the Call	04/03/2024

<b>2) Title</b>	<b>Greek SME specializing in Robotics, IoT &amp; Automation is looking for a partner in order to apply to EIT Manufacturing Open Call</b>
POD Reference	RDRGR20230914002
Summary	The Greek SME specializes in autonomous robotic solutions, leveraging sophisticated sensors, AI and expert software development. Having successfully engineered over 6 robots for innovative applications in precision agriculture, maritime and manufacturing industry. The company has a track record of participating in over 60 research programs. The Greek SME has developed a robotic welding solution and is actively looking for a partner to collaborate with, for the EIT Manufacturing Open Call.
Deadline for EOI	16/10/2023
Deadline of the Call	28/11/2023

<b>3) Title</b>	<b>Belgian University research unit is looking for partners on call HORIZON-CL4-2024-RESILIENCE-01-36: Advanced biomaterials for the Health Care (IA)</b>
POD Reference	RDRBE20231003015
Summary	Belgian University research unit is looking for potential partners on Horizon Europe call [HORIZON-CL4-2024-RESILIENCE-01-36: Advanced biomaterials for the Health Care (IA)]. This unit specializes in translational research in biomaterials for dental prostheses, from the bench to the clinic.
Deadline for EOI	07/02/2024
Deadline of the Call	24/09/2024

<b>4) Title</b>	<b>French computer science laboratory develops tools for advanced real-time supervision and maintenance of energy systems based on physical models, looking for partners for European project (INTERREG, HORIZON EUROPE).</b>
POD Reference	RDRFR20230822012
Summary	French computer science laboratory working on the diagnostics, prognostics, optimization and real-time supervision of energy systems including renewable sources and green hydrogen (electrolysers/fuel cells) looks for local government or industrial partners to collaborate among applied research projects (typically Europe-funded) in the Northern Europe region.
Deadline for EOI	14/08/2024
Deadline of the Call	14/03/2024

<b>5) Title</b>	<b>French Health Development Agency looking for partners for a pilot project (INTERREG NWE - call 4) on the reuse of medical assistive device and technology for seniors and people with loss of autonomy.</b>
POD Reference	RDRFR20230818006
Summary	Northern French Health Development Agency dedicated to tech transfer and business development in life sciences sector is looking for partners involved in the field of social care, medical aids, recycling, or circular economy for a pilot project (INTERREG NWE) on the reuse of medical assistive device and technology for seniors and people with loss of autonomy. The agency is the coordinator.
Deadline for EOI	29/02/2024

Deadline of the Call	31/03/2024
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<b>6) Title</b>	<b>A French manufacturer is looking for consortia/partners for EDF-2023-RA-PROTMOB-DEXPLO on unmanned platform study &amp; design activities.</b>
POD Reference	RDRFR20230803016
Summary	The company's expertise in mobility solutions aligns with the requirements of the call for proposals. They can bring strong knowledge of the challenges faced by the end-users and the innovative approaches they implement to tackle such issues to help submitting a successful proposal. The company intends to participate as a beneficiary or subcontractor depending on the needs of the consortium and available budget of the potential prime contractor.
Deadline for EOI	01/11/2023
Deadline of the Call	22/11/2023

<b>7) Title</b>	<b>German and Italian manufacturer of high quality leather products are looking for European partners to boost a digital traceability infrastructure</b>
POD Reference	RDRDE20230731005
Summary	A German – Italian manufacturer of high quality leather is looking for European partners to apply for a research and innovation project on traceable leather products and processes. Academic partners are sought to develop IT solutions and tools for traceability of product components, or to set up platforms such as the EU Digital Product Passport. The company is looking for institutions that can support sustainability advice and possibly certification.
Deadline for EOI	30/11/2023
Deadline of the Call	07/02/2024

<b>8) Title</b>	<b>German impact driven SME with a strong corporate social responsibility and organic certification in cosmetics seeks partners in research to measure their restoration projects' environmental impact</b>
POD Reference	RDRDE20230731013
Summary	A SME from northern Germany searches for research partners experienced in impact measurement in order to scientifically evaluate their ongoing local renaturalization projects, such as afforestation, growing flower meadows or renaturation of peatlands. The SME has a very serious social and environmental responsibility approach and would like identify actions with most impact for continuation and further improvement.
Deadline for EOI	31/12/2023
Deadline of the Call	31/01/2024

<b>9) Title</b>	<b>Spanish Company Seeks for international R&amp;D partners for the development, testing and integration of an Advanced Control Moment Gyroscope system into satellites</b>
POD Reference	RDRES20230724011
Summary	A Spanish SME, founded in 2019, specializes in crafting patented Control Moment Gyroscope (CMG) systems customized for Satellite applications. They are actively seeking Research & Development collaborators to join them in an EU initiative. Together, their vision is to pioneer the development of a new customized control board for their CMG technology, tailored for satellite applications, ultimately leading to real-world validation in orbit.

Deadline for EOI	31/12/2023
Deadline of the Call	31/03/2024

<b>10) Title</b>	<b>Development of new bimetallic catalyst in frame of doctoral network under Horizon Europe</b>
POD Reference	RDRDE20230911007
Summary	Aiming to provide a broader perspective and to increase the employability of the doctoral candidates, the network, which focuses on the topic of Cooperative Catalysis, is looking for industrial collaborators (chemical industry and related) to become associated partners in the current HORIZON-MSCA-2023-DN-01 call. The doctoral candidates will gain practical experience during a secondment at one of the associated partner. Project coordinator is an institute for chemistry at a German university.
Deadline for EOI	01/11/2023
Deadline of the Call	28/11/2023

Per maggiori informazioni sui profili di ricerca partner e sui servizi di supporto per la partecipazione a bandi europei, nazionali e regionali:  
[simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## Ricerche di Partner Tecnologici e Commerciali

Presentiamo di seguito alcune opportunità di collaborazione internazionale pubblicate nella banca dati di Enterprise Europe Network.

### Richieste e offerte di tecnologie

<b>1) Title</b>	<b>Company with an efficient heating system for greenhouse plants seeks heating curtain material manufacturers</b>
POD Reference	TRGR20230927007
Summary	A Greek spinoff company has developed a system for maintaining and regulating the temperature of greenhouse plants themselves (rather than the air) at desired values by radiating infrared energy and containing that energy through the strategic application of heat curtains within the greenhouse. The company seeks manufacturers of selected elements of the innovation's ecosystem through a Commercial Agreement with Technical Assistance.

<b>2) Title</b>	<b>German startup is looking for partners from automotive, fashion and/or furniture industry to test and develop their sustainable vegan leather alternative</b>
POD Reference	TRDE20230811011
Summary	A German startup developed a special process to produce a leather alternative made from hemp. The innovative product is an eco-friendly leather-like product that can be used in various sectors. To further develop the product, pilot customers as venture clients from automotive, fashion or furniture industry are sought. Cooperation under commercial agreement with technical assistance is offered.



<b>3) Title</b>	<b>Latvian company is looking for partner for testing and implementing immersive educational tool for veterinary students and professionals.</b>
POD Reference	TRLV20230921003
Summary	SME from Latvia in development process of the innovative product: veterinary simulator (VET VR), that is a virtual reality (VR) educational application for veterinary students and young professionals to study and practice canine (dog) anatomy. They are looking for educational institutions for product testing to understand local needs and requirements for the educational system in VR.

<b>4) Title</b>	<b>Manufacturing of technical ceramics to IR-System</b>
POD Reference	TRSE20230505011
Summary	A Swedish company develops, manufactures and sells products and system solutions for paint and varnish removal. They have developed a patented system for paint removal using IR. They are looking for European ceramic product manufacturers to produce a specific ceramic part under manufacturing agreement. A mould must be created for the design of the ceramic product. All data, drawings and information are available.

<b>5) Title</b>	<b>Looking for manufacturer of 100kW-1MW electrolysers for hydrogen production</b>
POD Reference	TRFR20230516005
Summary	An innovative French company is designing hydrogen production stations powered by photovoltaic panels and a hydrogen fuel cell. The company is embarking on the manufacture of stations and is currently looking for low-power electrolysers in a range of 100kW-1MW for water electrolysis in order to produce hydrogen. A commercial agreement with technical assistance is sought with a manufacturer of electrolysers.

<b>6) Title</b>	<b>Dutch company is looking for technological and social solutions, which can be used to solve problems on the energy grids</b>
POD Reference	TRNL20231004003
Summary	In part of the Netherlands, the electricity grid is getting congested. The supply and demand side is growing, but the electricity network is not large enough to keep up with this development in the next 7-10 years. For these reasons, the Dutch company launched a challenge, in which they are looking for solutions focused on energy transition and taking into account the overcrowded electricity grid and system integration (electricity, gas, warmth).

<b>7) Title</b>	<b>The Korean company specialized in molecular diagnostic technology and real time PCR kits for infectious diseases is looking for European partners with expertise in clinical trials and IVDR certification</b>
POD Reference	TRKR20231004004
Summary	The Korean company specialized in molecular diagnostic technology has been providing in vitro diagnostic medical devices (PCR products) with excellent clinical performance and user-friendly features. The company is looking for European partners that perform clinical trials and help IVDR certification with preferably its own labs under research cooperation agreement.

<b>8) Title</b>	<b>UK company offering technology that converts captured carbon into fertiliser products, seeks commercial partners with technical experience of delivering industrial-scale anaerobic digestion of waste materials.</b>
POD Reference	TOGB20230818005

Summary	A UK cleantech company specialising in Carbon Capture and Utilisation (CCU) has developed a technology that converts captured carbon dioxide and by-products from anaerobic digestion into sustainable fertilisers. The business seeks international partners with large-scale waste material anaerobic digestion environments to integrate their technology and establish new marketplaces for these 'circular economy' fertiliser products . A commercial agreement via technical assistance is sought.
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<b>9) Title</b>	<b>Spanish design and manufacturer of collaborative robotics solutions offer its products and services to partners willing to develop systems integrations and/or new modular solutions under r&amp;d or commercial with technical assistance agreements.</b>
POD Reference	TOES20230901004
Summary	The Spanish company designs, manufactures and markets mobile and modular robotic products and services operating in real human environments. Specialized in surveillance and inspection activities, the company looks for partners willing to co-develop or integrate robotic solutions with digital convergence technologies (AI, IOT, Cloud) under r&d or commercial with technical assistance agreements.

<b>10) Title</b>	<b>Sensors for structural health monitoring automotive: detection of defects in composite structures, detection of deterioration and malfunctioning of bearings</b>
POD Reference	TODE20230926014
Summary	The German engineering company has developed sensors for the automotive industry for the detection of defects in composite structures, the detection of deterioration and malfunctioning of bearings and for structural health monitoring as well as for noise, harshness and vibrations measurements. They are looking for 1st or second tiers for a commercial agreement with technical assistance.

<b>11) Title</b>	<b>Smart solution for crop cycle evaluation and optimization offered by Greek SME</b>
POD Reference	TOGR20230925015
Summary	A Greek Internet of Things company has developed a wireless climate data measuring device for agricultural applications that can send and store the information via a cloud-based platform. The client wishes to offer this technology to crop farmers under commercial agreements with technical assistance.

<b>12) Title</b>	<b>Dutch start up offers fully circular, biodegradable and recyclable bottles for water, soda and cosmetics and is looking for pre purchase customers and is searching for 1 mio euro seed funding.</b>
POD Reference	TONL20230918015
Summary	Dutch start up developed fully circular and biodegradable bottles for water, soft drinks and cosmetics. For this they use a special materials that can be naturally decomposed in nature. However the composition of the bottles also permits easily recycling of the bottles. The company is looking partners for the <a href="https://www.crossroads2.eu/">https://www.crossroads2.eu/</a> between Belgium and south of the Netherlands. And looking for partners to sign a pre sales agreement in all countries of Europa.

<b>13) Title</b>	<b>Metal-free, environmental friendly anti-corrosion coating</b>
POD Reference	TODE20230918007
Summary	The present invention of a German university comprises a metal-free, environmental friendly anti-corrosion coating. It consists of an aqueous solution of alkyl-modified phytic acid oligomers and epoxy or OH acrylate resin, which polymerize on the substrate under heat to form a paint. The university offers a license and/or a technology cooperation agreement.

<b>14) Title</b>	<b>A South of France based company has developed an Innovative automatic programmable syringe preventing filer injection in blood vessels and is looking for manufacturers &amp; distributors.</b>
POD Reference	TOFR20230914018
Summary	French company, specializing in development of injectable drug delivery technologies, has developed an innovative automatic and programmable device syringe to avoid post-injection complications in Aesthetics Medicine, Rheumatology, Phlebology and other medical branches that require areas that require the injection of 2 products simultaneously or consecutively (3,5 million dermal filler procedures per year). The company is looking for licensing, co-development and any other form of partner sought

### Richieste e offerte di collaborazioni commerciali

<b>1) Title</b>	<b>Dutch manufacturer of high technical rubber products seeks mould manufacturer</b>
POD Reference	BRNL20230505012
Summary	Dutch manufacturer of high technical rubber products and specialized in rubber-to-metal bondings seeks mould manufacturer specialized in rubber mould making. Areas of focus are Germany, Italy, Portugal, Spain, Poland, Czech Republic and Slovakia.

<b>2) Title</b>	<b>German metal working company is looking for producers of tension clamps on a supplier agreement</b>
POD Reference	BRDE20230922003
Summary	A German company, specialised in designing, manufacturing, distributing, supplying, and installing of industrial supports and other metal construction products, is searching for cast producers who could produce tension clamps according to DIN 1681-1985 on the basis of a supplier agreement.

<b>3) Title</b>	<b>An Austrian camping and vanlife competence center is looking for sheet metal technicians, which are able to produce "complex" vehicle components.</b>
POD Reference	BRAT20230921005
Summary	The camping and vanlife competence center convert normal Vans/Transporters into (Offroad-)Campers. They have developed a high roof structure for the MAN TGE and functional side bodies for the VW T6. Now they are looking for a reliable partner for metalworking in the field of aluminium within the EU, who specialises in CNC milling, bending, laser cutting, anodising, e-coating and powder coating...

<b>4) Title</b>	<b>French specialist of second-hand food equipment (plants and machines) is looking for new partners through supplier agreements</b>
POD Reference	BRFR20230915016
Summary	This France-based company regularly searches second-hand food machines or even plants from agri-food industry companies all over the world. Mainly for bakery, biscuits activities but it can also concern chocolate, confectionary, milk, cheese, meat, packaging sectors. It is presently searching for new suppliers in the frame of supplier agreements.

<b>5) Title</b>	<b>Austrian SME is looking for producers of agricultural feed and food raw materials under supplier agreement or distribution services agreement</b>
POD Reference	BRAT20230801027
Summary	An Austrian SME is looking for new trading partners/producers of agricultural feed and food raw materials throughout the EU. They are interested in buying and reselling oilseeds, cereals,

	vegetable oil and dry fruits. The SME is therefore looking for distribution services agreement or supplier agreement.
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<b>6) Title</b>	<b>Danish manufacturer of sensory stimulation products seeks suppliers of filling material.</b>
POD Reference	BRDK20230912007
Summary	The Danish manufacturer of sensory aid products seeks suppliers of small plastic grains and small metal balls as well as 100 % polyester wadding.

<b>7) Title</b>	<b>A high-end Dutch brand of luxury leather handbags is looking for a new manufacturing partner in Portugal (Porto) and Italy.</b>
POD Reference	BRNL20230904019
Summary	An Amsterdam based company expanding internationally, and is looking for the best Portuguese and Italian manufactures in the fashion industry to sample, and produce constructed luxury leather handbags. The SME offers a supplier or commercial agreement.

<b>8) Title</b>	<b>A Ukrainian producer of organic products is looking for distributors</b>
POD Reference	BOUA20230929014
Summary	The Ukrainian company was established in 2011 and is the pioneer of the organic market in Ukraine. The company produces organic corn puffs, groats, flours, sunflower oil. The company produces also organic watermelons seasonally from August to September. Companys' brand is widely represented in major Ukrainian retail chains – Auchan, Metro, Billa, and others. The Ukrainian company is looking for distributors.

<b>9) Title</b>	<b>British company that commercialises a pneumatic trailer support system for heavy goods vehicles is looking for distribution partners via a commercial agreement.</b>
POD Reference	BOGB20230919008
Summary	The British company specialises in the Pneumatic Trailer Support System, which replaces traditional landing legs on semi-trailers. This technology enables drivers to safely lower and raise legs in seconds by the push of a button. They sell to fleet owners and trailer manufacturers through a hybrid model of direct sales and distributors operating in the aftersales sector. They are actively seeking European distributors who specialise in semi-trail and parts for heavy-duty vehicles.

<b>10) Title</b>	<b>Ukrainian developer and manufacturer of accessories for smartphones, tablets and portable equipment.</b>
POD Reference	BOUA20231002002
Summary	The company specializes in the production of very reliable mounts and stands for smartphones and tablets. The production site is located in Kyiv. The company is looking for regional partners for business development.

<b>11) Title</b>	<b>Greek company - producer of Premium Extra Virgin Olive Oil seeks importers, distributors and wholesalers, as well as commercial agents</b>
POD Reference	BOGR20230920011
Summary	The company is a Premium Extra Virgin Olive Oil producer in Greece and is involved in the production chain from the beginning of the cultivation of the trees to the end of the packaging. They offer Extra virgin olive oil (EVOO), table olives in brine and olive paste.

	They have won various international quality awards and are eager to expand their business internationally. They search for business partners who will help them expand and export to different countries.
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<b>12) Title</b>	<b>French brand manufacturing eco-friendly outdoor sportswear looks for distributors in Europe</b>
POD Reference	BOFR20230810023
Summary	A French endurance sports brand, is specialized in high-performance technical textile sportswear for running, cycling, swimming, and triathlon activities. With a strong commitment to quality and environmental impact (technical yarn from recycled plastics), the company aims to broaden its market presence in neighbouring countries. They are actively seeking partnerships with distributors and exploring direct engagement opportunities, such as sport event exhibitions.

<b>13) Title</b>	<b>Polish company specializing in the fields of industrial refrigeration, thermal insulation and heating installations is looking for business partners</b>
POD Reference	BOPL20230927004
Summary	The Polish client is one of the leading companies with a diversified portfolio of projects in the field of industrial refrigeration, thermal insulation, heating installations, ventilation and air conditioning. They are the only company in the country that provides an ecological refrigeration solution in the form of ammonia container engine rooms. The company is looking for business partners that would like to implement joint projects.

<b>14) Title</b>	<b>German manufacturer of a wide range of high-quality and sustainable tools for gardening and construction is looking for distributors worldwide</b>
POD Reference	BODE20230922013
Summary	A German manufacturer of a wide range of gardening and construction tools, e.g. spades, rakes, shovels, hand tools, forks is looking for international distribution partners. Their products are of high-quality and are made to last generations. The company which has almost 125 years of experience combines in its production a mix of traditional manufacturing & automation and can offer affordable alternatives to different client segments, as they produce more sustainable and environmentally friendly.

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