

# enterprise europe network

## SIMPLER - Enterprise Europe Network: Servizi di partnering per la sostenibilità

Webinar «La tua azienda è sostenibile? Scoprilò con l'assessment per la sostenibilità» 05/10/2022

# Servizi a supporto dell'innovazione, internazionalizzazione e sostenibilità delle imprese

## ➤ Database di profili di ricerca partner

- Technology Offer / Request
- Business Offer / Request
- Research & Development Request

## ➤ Brokerage Events & Company Missions

The screenshot shows the Enterprise Europe Network website. At the top, there is the European Commission logo and a search bar. Below that is the 'enterprise europe network' logo. A navigation menu includes: HOME, THE NETWORK, ADVICE & SUPPORT, PARTNERSHIP OPPORTUNITIES, EVENTS, SUCCESS STORIES, BLOG, HELP TO UKRAINE, and a Login button. The main content area is titled 'Helping companies innovate and grow internationally' and features three columns of services: 1. 'International partnerships' with a hands icon, described as 'Expertise, contacts and events to connect you with the right international partners to grow your business.' 2. 'Advice for international growth' with a person and speech bubble icon, described as 'Expert advice for growth and expansion into international markets.' 3. 'Support for business innovation' with a lightbulb icon, described as 'Solution-driven services to help you turn your innovative ideas into international commercial successes.' Below this, there are two search options: 'Find a local Network contact point' and 'Find an international partner'. The 'Find an international partner' section includes a 'SEARCH CURRENT OPPORTUNITIES' button, which is highlighted by a blue arrow.

<https://een.ec.europa.eu/>

## Enterprise Europe Network Partnering Opportunities

sustainability Search

Type of profile Order by Most recent 1 - 10 of 160 profile(s) found

- Business Offer
- Business request
- Technology offer
- Technology request
- Research & Development Request

Type of partner

Select Type of partner...

Type of partnership

Technology offer TOLT20220929006

The University from Lithuania has created and offers biofilter - absorber for removing organic compounds and odors from the air.

Lithuania published Yesterday

Business request BRSE20220913005

Swedish reseller of baby/children products are looking for European manufacturers of children silicone products.

Sweden published Yesterday

## Enterprise Europe Network Partnering Opportunities

sustainability Search

Type of profile Order by Most recent 1 - 10 of 160 profile(s) found

- Business Offer
- Business request
- Technology offer
- Technology request
- Research & Development Request

Type of partner

Select Type of partner...

Type of partnership

Select Type of partners...

Stage of development

Technology offer TOLT20220929006

The University from Lithuania has created and offers biofilter - absorber for removing organic compounds and odors from the air.

**Summary**  
The University from Lithuania, which has 13 institutes, 3 research centers and 22 laboratories, has created and offer biofilter - absorber. This technological solution was created for removing organic compounds and odors from the air. University is looking for partners to work under a licensing agreement or technological cooperation agreement.

**Type of Partnership Considered**

- Commercial agreement with technical assistance

**Technology keywords**

- 02002012 - Mixing (powder, etc.), separation (sorting, filtering)

**Market keywords**

- 08004001 - Air filters and air purification and monitoring equipment

Lithuania published Yesterday

## EXPRESSION OF INTEREST for the profile ID: .....

Company/Organization:			
Sectors/Activities:		P.IVA:	
Address:			
City:			
Postal code:			
Web site:			
Contact person:			
Phone:		Fax:	
E-mail:			
Industry sector (NACE code):			

- In what type of technology, business or research collaboration are you interested in?
- What type of further information do you need?
- Some facts about your company

## ➤ Database di profili di ricerca partner – Technology Offer

**Title: Mobile power pack or stationary genset 5kW powered by renewable hydrogen, to supply electricity for handling and dockside logistics in seaports while avoiding polluting gas emissions (TOFR20220831010)**

### Short summary:

A French company developed small-power systems, comprising a fuel cell, an hydrogen tank and a power pack, in order to produce decarbonated electricity from renewable H<sub>2</sub>. These comprehensive solutions are up to the challenges faced by seaports in reducing CO<sub>2</sub> emissions including forklifts, carts, pallets, conveyors, conveyance robots, sorters, picking systems automated warehouses, vehicles and life base. Commercial agreements with technical assistance are sought with seaports worldwide.

### Full description:

Major ports in some cases required to meet zero carbon emissions and equip with connected material to work faster. To reduce as far as environmental impact, the French company developed a solution hydrogen and genset technically viable.

Their systems are made up of 3 main parts:

- Fuel Cell: ...
- H<sub>2</sub> tank: ...
- Batteries and inverter DC/DC: ...

The French company is looking for partners willing to enable emission-free logistics and handling. Commercial agreements with technical assistance are sought with seaports aiming at achieving their sustainable CO<sub>2</sub> emission reduction targets.

### **Advantages and innovation:**

Emitting only water, the genset has independent modules (solar farm, pulsed air, hot water) that can be added to the system and offer several applications. Heat losses from the fuel cell can be reused.

The main advantages are:

- Zero carbon emissions during the uses
- Independence from fluctuating fossil fuel prices
- 24-hour availability
- Stationary or mobile
- Electrical + thermal energy
- Noiseless solutions
- Ecologically responsible
- Modularity

### **Sustainable Development Goals:**

Goal 9: Industry, Innovation and Infrastructure

Goal 13: Climate Action

Goal 11: Sustainable Cities and Communities

Goal 12: Responsible Consumption and Production

Goal 7: Affordable and Clean Energy

### **Expected role of the partner:**

The partner should be a seaport supporting decarbonisation of logistics and handling.

The power pack (mobile) or the genset (stationary) can be purchased or leased by the partner under a commercial agreement with technical assistance.

The French company can help with the implementation and maintenance activities.

**Type of Partnership:** Commercial agreement with technical assistance

## ➤ Database di profili di ricerca partner – Technology Request

### **Innovative German nail cosmetic start-up seeks producer of individual UV-LED flashlight lamps (TRDE20220726002)**

A small German start-up company seeks a partner to manufacture new UV LED lamps to cure nail polish according to the German company's own design. The lamps will be more compact and sustainable than conventional products. The partner should already contribute to finalising the design. A manufacturing agreement should be concluded.

## ➤ Database di profili di ricerca partner – Business Request / Offer

- **Romanian manufacturer of sustainable handmade natural cosmetics seeks suppliers for glass and aluminium cosmetic containers under supplier agreements (BRRO20220607006)**

A Romanian company specialises in manufacturing handmade cosmetics for women, men, and children. The company's product portfolio includes creams (face, hand, and body), body butters, serums, essential oils etc. All company's products are manufactured in glass, aluminium, and cardboard containers to minimize environmental impact and ensure high product durability. The company seeks suppliers for glass and aluminium containers under supplier agreements

- **German biotech company looks for distributors for their innovative, sustainable cell culture flasks for adherent cell culture manufacturing (BODE20220921010)**

The German startup is the first sustainable single-use labware provider. They develop single-use products from plant-based materials for drug and vaccine development for biotech and pharma. They are looking for distributors for their innovative cell culture system for mass expansion of adherent cells.



## ➤ Database di profili di ricerca partner – Research & Development Request

**A Slovak university is looking for partners and coordinating partners for HORIZON-CL5-2022-D3-03-01: Innovative components and/or sub-systems for CSP plants and/or concentrating solar thermal installations (RDRSK20220823006)**

A highly skilled team from Slovak university as one of the partners of project “StisolGen” is looking for coordinating partners and project partners as well. The aim of the project is to build an ecological electricity generator that uses the energy of the sun. The device will be built on the basis of a linear, parabolic concentrator of solar energy and a Stirling electric generator.

## ➤ Brokerage Events & Company Missions

- **MEET at The Greener Manufacturing Show, 9-10 novembre 2022 (evento in presenza)**

Il Greener Manufacturing Show 2022 di Colonia è una delle fiere più importanti nel campo della produzione sostenibile durante la quale la rete Enterprise Europe Network organizza un evento di cooperazione internazionale.

Tra i principali temi dell'evento vi sono: materiali sostenibili , sostanze chimiche ecologiche e sostenibili, energia e risorse , riduzione delle emissioni , economia circolare ecc.

<https://meet-at-greener-manufacturing-show.b2match.io/home>



9 November 2022 - 10 November 2022  
Cologne, Germany

**MEET at The Greener Manufacturing Show 2022**

**EUROPE SHOW**

Info   How it works   FAQ   Contact

**The Greener Manufacturing Show 2022 in Cologne is one of the most important trade fairs in the field of sustainable production.**

Meet at the show and find new business partners or latest technologies. The Enterprise Europe Network of North Rhine-Westphalia will organise the international cooperation event.

- Register from 11 July 2022
- Booking of meetings from 3 October 2022
- Participation is free of charge

**Register now**  
Open until 10 November 2022

LOCATION Hall 10.1 East Entrance, Koelnmesse, Germany (Booth #2001)

ORGANISED BY

ZENIT  

**Topics addressed?**

- **Sustainable Materials** such as biopolymers & bioplastics, natural raw materials, recycled and secondary raw materials, bio-based adhesives, resins or lubricants and coating
- **Green & Sustainable Chemicals** such as bio-based chemicals, renewable chemicals, bio-based solvents, biofuels, biorefinery technology, processing technology or lab testing equipment
- **Factory Solutions** such as AI, Blockchain, IoT, sustainability and environmental reporting software, 3D printing, factory automation technology or efficient production equipment
- **Energy & Resources** such as microgrids, energy storage, waste heat recovery, waste-to-energy, combined heat and power systems, water recycling technology or water management
- **Emission Reduction** such as Carbon capture and storage, industrial emissions control technologies, carbon reduction services or VOC treatment
- **Circular Economy** such as circular manufacturing solutions, manufacturing waste management, life-cycle analysis, compostability testing, circularity assessment or waste-value

**Why participate?**

- Find partners offering innovative solutions and technologies
- Find application partners for your green technologies
- Find partners for research & development projects
- Get in touch with relevant cluster projects, intermediaries and sectoral networking associations

**How can you benefit from this event?**

- Publish and showcase your products, projects, services or business needs to event participants
- Generate fresh leads and meet new contacts in a time and cost-efficient way
- Stay one step ahead of your competitors by being seen and visibly present at the event

**PARTICIPANTS**

 Belgium	1
 Brazil	1
 Canada	1
 Colombia	1
 Finland	1
 France	1
 Germany	12
 Italy	1
 Lithuania	1
 Luxembourg	1
 Netherlands	2
 Pakistan	1
 Romania	1
 Turkey	3
 United Kingdom	2
<b>Total</b>	<b>30</b>



Info [How it works](#) [FAQ](#) [Contact](#)

## Matchmaking events - How do they work?

A matchmaking event is a quick and easy way to meet potential cooperation partners. 20 minutes run fast, but they are enough to build first connections before the meeting ends and the next talk starts.

### 1) Registration

Register via the Register button.

### 2) Publish a profile to showcase your needs or offer

Create a clear and concise profile to raise your visibility on the b2match platform. Your profile should describe who you are, what you can offer to potential partners, and who you want to meet. A good profile will generate significantly more meeting requests.

### 3) Browse profiles of attendees

Go to the [participants list](#) to find out who is offering interesting and promising opportunities.

### 4) Send & receive meeting requests

Browse [published participants profiles](#) and send meeting requests to those you want to meet during the event.

### 5) Matchmaking Event

The networking will take place during The Greener Manufacturing Show at **Booth #2001**.

**On 9.11.** from 10 a.m. to 1 p.m. and from 2 - 17 pm.

**On 10.11.** from 10 a.m. to 1 p.m. and from 2 - 4.30 pm.

Our staff will be at your disposal during the whole event.

**Register now**  
Open until 10 November 2022

LOCATION Hall 10.1 East Entrance,  
Koelnmesse, Germany (Booth #2001)

ORGANISED BY



PARTICIPANTS

	Belgium	1
	Brazil	1
	Canada	1
	Colombia	1
	Finland	1
	France	1
	Germany	13
	Italy	1
	Lithuania	1
	Luxembourg	1
	Netherlands	2
	Pakistan	1
	Romania	1

## Come partecipare all'evento:

1. Registrazione dell'impresa e del partecipante
2. Inserimento di un profilo di collaborazione
3. Ricerca dei profili di proprio interesse
4. Invio e ricezione delle richieste di incontro
5. Gli incontri si terranno in presenza presso uno stand dedicato all'interno della fiera

31 Participants found

Search

ORGANIZATION TYPES

AREAS OF ACTIVITIES

COUNTRIES



**Constanze Schweizer**

CEO at sapor GmbH  
ESSEN, GERMANY

[View full profile →](#)



**Phuong Dai Nestler**

Marketing Office at EIT RawMaterials  
METZ, FRANCE

[View full profile →](#)



**Steffen Robert**

Business Development Manager at EIT RawMaterials  
LEUVEN, BELGIUM

[View full profile →](#)



**Constanze Schweizer**  
CEO at sapor GmbH

S

Company  
**sapor GmbH**

SAPOR is a manufacturer of dry soap dispensers and dry bar soap. Their dispensers rasp solid products such as solid organic soap, organic hair soap, organic dishwashing detergent, organic all-purpose cleaner and dose them at the same time. These climate-neutral, locally produced long live dispensers can replace plastic bottles with liquid products and thus reduce waste significantly.

CIRCULAR ECONOMY

Circular manufacturing solutions

RECYCLING

Other Recycling

SUSTAINABLE MATERIALS

Biopolymers & Bioplastics

Registered on July 26, 2022

OPPORTUNITIES

PRODUCT

**Sustainable soap flake dispensers and solid soap**

SAPOR is a manufacturer of dry soap dispensers and dry bar soap. Their dispensers rasp solid products such as solid organic soap, organic hair soap, organic dishwashing detergent, organic all-purpose cleaner and dose them at the same time. These climate-neutral, locally produced long live dispensers can replace plastic bottles with liquid products and thus reduce waste significantly.

For all new types of bar soap, SAPOR uses palm oil-free soap nodels with no color and no artificial fragrances as the basis. In addition, the cleaning power is strengthened with natural saponins out of nature from the domestic horse chestnut and soap herb. Renewable raw materials are increasingly used.

- **SMART CITY CHALLENGES! , 15-24 novembre 2022**

Durante il Smart City Expo World Congress (SCEWC) che si terrà a Barcellona dal 15 al 17 novembre, Enterprise Europe Network organizza un evento di incontri one to one internazionali.

I principali temi dell'evento riguardano tecnologie abilitanti, energia e ambiente, mobilità, economia, infrastrutture ed edifici, e includono 3 sfide tematiche: Cities' Challenges, Open Innovation Challenges, Green Transition Challenges.

Gli incontri si terranno in presenza dal 15 al 17 novembre ed online dal 22 al 24 novembre

**SMARTCITY**  
EXPO WORLD CONGRESS  
15-17 NOV 2022 | BARCELONA & ONLINE

## Brokerage Event

Start networking!



15 November 2022 - 24 November 2022  
Hospitalet de Llobregat , Spain

### SMART CITY CHALLENGES!

[Home](#) [How it works?](#) [Cities' Challenges](#) [Open Innovation Challenges](#) [Green Transition Challenges](#) [FAQ](#) [EEN](#)

[Terms of participation](#)

## Brokerage Event 2022! Smart City Challenges

[Smart City Expo World Congress](#) (SCEWC) is back to Barcelona on 15th - 17th November 2022

The **Brokerage Event 2022! Smart City Challenges** will leverage from the SCEWC itself, with an enhanced **hybrid cross-platform experience, combining onsite pitches + B2Bs/B2Ps with online ones!**

### Main Topics...

- Enabling Technologies
- Energy & Environment
- Mobility
- Governance
- Living & Inclusion
- Economy
- Infrastructure & Buildings

[een.ec.europa.eu](http://een.ec.europa.eu)

[Register now](#)

Open until 1 November 2022

**LOCATION**  
Av. Joan Carles I, 64  
08908 Hospitalet de Llobregat , Spain

**ORGANISED BY**



Catalonia Trade & Investment  
**Generalitat de Catalunya**  
Government of Catalonia



<https://smartcity2022.b2match.io/>

### Brokerage Event

We will be connecting public entities and the industry, at **this 9th edition of the Brokerage Event! Smart City Challenges: on site the 15th - 17th November**, and online the 22nd - 24th Nov.

It will be run by [ACCIÓ](#), Catalonia's Trade and Investment Agency, with the support of the [Enterprise Europe Network](#), the largest business network worldwide, and Project GOOSE.

This year's Brokerage will include 3 thematic Challenges...

### The three Smart City Challenges!

#### Cities' Challenges

**Cities/regions exposing their upcoming procurement plans in the different Smart city areas.** Aiming at better/smarter public services, they will benefit from the event's large audience, grasping and interacting with the market, to finally enhance their Efficiency+Effectiveness.

#### Open Innovation Challenges

Matchmaking between the **Demand and Supply, focusing on innovative solutions**, from both the public side (municipalities, regions, ministries) and corporations.

#### Green Transition Challenges

Display of innovative solutions for **cities' sustainability and green transition policies**, from a public-private-people collaboration standpoint.

FLYER BROKERAGE 2022 ENG  
FLYER BROKERAGE 2022 CAT  
FLYER BROKERAGE 2022 ESP

#### PARTICIPANTS

Company	66
City/Municipality/Region	4
Authority/Government	6
University	5
R&D Institution	7
Association/Agency	6
Investor	2
<b>Total</b>	<b>96</b>

#### PROFILE VIEWS

Total	626
-------	-----



Per maggiori informazioni:

Elisa Strada  
Finlombarda S.p.A.  
elisa.strada@finlombarda.it

een.ec.europa.eu  
eensimpler.it